



UNITED STATES SENATE  
WASHINGTON, D. C. 20510

OLYMPIA J. SNOWE  
MAINE

March 22, 2012

Dear Howell Laboratories and Shively Labs:

*Congratulations on being named the 2012 Small Business Exporter of the Year by the U.S. Small Business Administration!*

*Since 1981, Howell Laboratories and Shively Labs have joined forces to tackle the growing technological needs of a modern world with the production of fluid processing and instrumentation equipment for ships and FM broadcast equipment. Given that small businesses are the fastest growing segment of our nation's economy, your efforts to globalize your market is truly critical. As we attempt to revive our economy from this deep and persistent recession, it will be small businesses like you that will lead the way. By finding ways to be competitive in a global marketplace, you open new paths to economic sustainability and expansion into previously untapped markets.*

*As Ranking Member of the Senate Committee on Small Business and Entrepreneurship, I am reminded every day of the immense contributions made by America's small business community. As a small business, you understand the unique challenges facing entrepreneurs today and have lead by example while working tirelessly toward achieving the American dream.*

*Again, congratulations on your success and best wishes for the future.*

Sincerely,

A handwritten signature in blue ink that reads "Olympia".

OLYMPIA J. SNOWE  
United States Senator

*Congratulations on your recognition - 'Must work'!*